



# TRADELINK OIL & GAS LIMITED

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## Company Profile

DRILLING | WELL INTERVENTION | PETROLEUM PRODUCT TRADING | STORAGE



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# Introduction



**T**radelink Oil & Gas Ltd. is a leading player in the Nigerian Oil and Gas industry with an unwavering devotion to local content and human resource development.

We are a registered indigenous limited liability company with an effective workforce equipped with the knowledge of both downstream and upstream operations, covering trading of petroleum products and delivering oil well services respectively in the oil and gas sectors of the industry.

We have established a strong presence in the upstream and downstream sector of the oil and gas industry in Nigeria. In the downstream sector, we are a major trading company, trading in several petroleum products whilst in the upstream sector, we render a wide range of services to several oil production companies. We have a team of professionals and contractors that are committed to effective service delivery.

We have partnership with both local and international companies to bridge the gap in skills and technology

where local content may be inadequate. Since our business spans the oil and gas industry, we have business partnership with both upstream and downstream companies to facilitate effective delivery of business objectives.

The strength of our operations is in our capability to efficiently and effectively meet the demands of our customers, accentuated by the support we enjoy from our partners. This has earned us the reputation to build trade traditions with a vast network of clientele, the primary oil and gas factor that ensures the delivery of satisfactory services, where and when needed at the best possible bargains. This reason is chiefly responsible for the heightening 'acknowledgement of service' we have been receiving from our clients over the years.

Our diligence at acquiring regional and global market intelligence, and technological advancement enables us to anticipate market trends as well as maintain a liquid capital structure. These enables us to provide competitive upstream and downstream solutions.

Today, we pride ourselves for effectively aiding enterprise and pro-actively supporting our clients with informed trade services and oil well services. These clients include both international oil companies (IOC) and national oil companies (NOC).

At Tradelink, we welcome you to a world of service possibilities and market opportunities for a wide range of petroleum and oil well intervention services. Our business is focused on trading commodities with emphasis on petroleum products and offering oil and gas well intervention services.



The oil and gas industry is filled with immense opportunities. The implementation of the Local Content Act by the Nigerian Government increased these myriads of opportunities, enabling indigenous companies and professionals benefit from the rich potentials of the oil and gas industry in Nigeria.

Tradelink Oil and Gas Limited is one of such companies as the business has been able to expand her operations beyond the downstream to the upstream segment of the oil and gas industry where it is has become a dominant force, competing favorably with global companies.

The real challenge to effective oil and gas business operations is being able to profitably exploit the platforms and policies provided by the Governing bodies and regulators of the energy sector, locally and internationally. Thankfully, this is an act we have mastered at Tradelink.

Our strategy includes engagement with polices, pricing and innovative approaches in ways that enable the delivery of cutting-edge solutions in the upstream and downstream sectors of the industry whilst upholding upmost integrity. This elucidates why our active trade across sub-Sahara Africa, international alignments, and viable credit lines will keep accelerating our rapid growth.

Beyond commercial benefits, our philosophy of successful business operations embeds being socially committed to the development of the Nigerian economy. It is on this premise that we had, and will continue to create employment opportunities for numerous individuals across our various locations with priority given to local professionals, alongside the implementation of numerous community developmental projects in the areas where we operate.

Our leverage on the Local Content Development Policy has enabled our business develop through investments in human capital and strategic synergies which overtime have translated to ownership of a competent team comprised of local personnel, and trade benefits.

It is against this backdrop that we are confident that our dedication to meeting the energy needs of Nigeria and contributing to the development of the country will keep soaring till we become the most reliable indigenous partner in the Nigerian Oil & Gas industry, committed to delivering value to our customers, stakeholders and the Nigerian economy at large.



Tony Rapu  
Managing Director





## VISION

Our vision is to be a leading energy resource provider in Africa with a commitment to client satisfaction and emphasis on global standards.



- Efficient Service Delivery
- Innovative Solutions
- Develop Proactive Partnerships
- Expand Trade Network
- Foster Local Content
- Develop Human Capacity
- Constant Improvement on Performance
- Excellent Well Intervention Services
- Assurance of Data Integrity



## MISSION STATEMENT



## CORE VALUES

- **Safety:** We think "Safety first"
- **Commitment:** We devote the best of our resources to every course
- **Integrity:** We are ethical, even in the dark
- **Promptness:** We are agile
- **Respect:** We highly regard the thoughts and feelings of others
- **Tenacity:** We possess an unwavering staying power
- **Social Responsibility:** We delight in giving back to the society



# OUR SERVICES

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We are a leading player in the oil and gas industry with services, spanning the upstream and downstream sectors.



## UPSTREAM OPERATIONS

Our upstream expertise covers the areas of well interventions like slickline services, Gas compressors, oil field developments etc.

### LIST OF UPSTREAM SERVICES

**Well Intervention Services:** Whether you want to improve the production of an existing flowing oil well or you want to re-enter your old wells, we are equipped to help improve the conditions of your wells.

**Slickline Services:** For all ranges of slickline services, we have experienced professionals to solve all well related problems.

**Well Head Maintenance:** We ensure your Christmas tree and valves are maintained to avoid leakage and hence optimize production.

**BHP Acquisition:** We understand the importance of reservoir data integrity so we conduct your Static gradient and Flowing Gradient survey with utmost carefulness and the best memory gauges.

**Gas Compressors (EPIC Services):** We source, install, maintain and operate your AG gas compressors with the best gas handling practices using experienced professionals.

**Project Management/Administration:** Our team of engineers and project management professionals manage your project from beginning to the end using current Project Management Information System (PMIS)

**Sourcing/Supply of Spare Tools:** We pride ourselves in sourcing the best oil tools and deliver them to our clients in record time.

**A to Z Well Services:** Our seasoned team of engineers manage all the stages of your well from the planning phase to designing, drilling, completion and servicing.

Our vision is to become the leading national oil and services firm, delivering a plethora of well intervention services like slickline, E-line, Coiled tubing and Well head maintenance etc.



## TRADELINK UPSTREAM PROJECTS



### ALAKIRI ASSOCIATED GAS (AG) FLARE DOWN COMPRESSOR PROJECT

**Client:** Eroton Exploration and Production Company

**Location:** OML 18, Alakiri Field, Rivers State.

**Scope:** Installation and Management of two Associated Gas (AG) Compressors

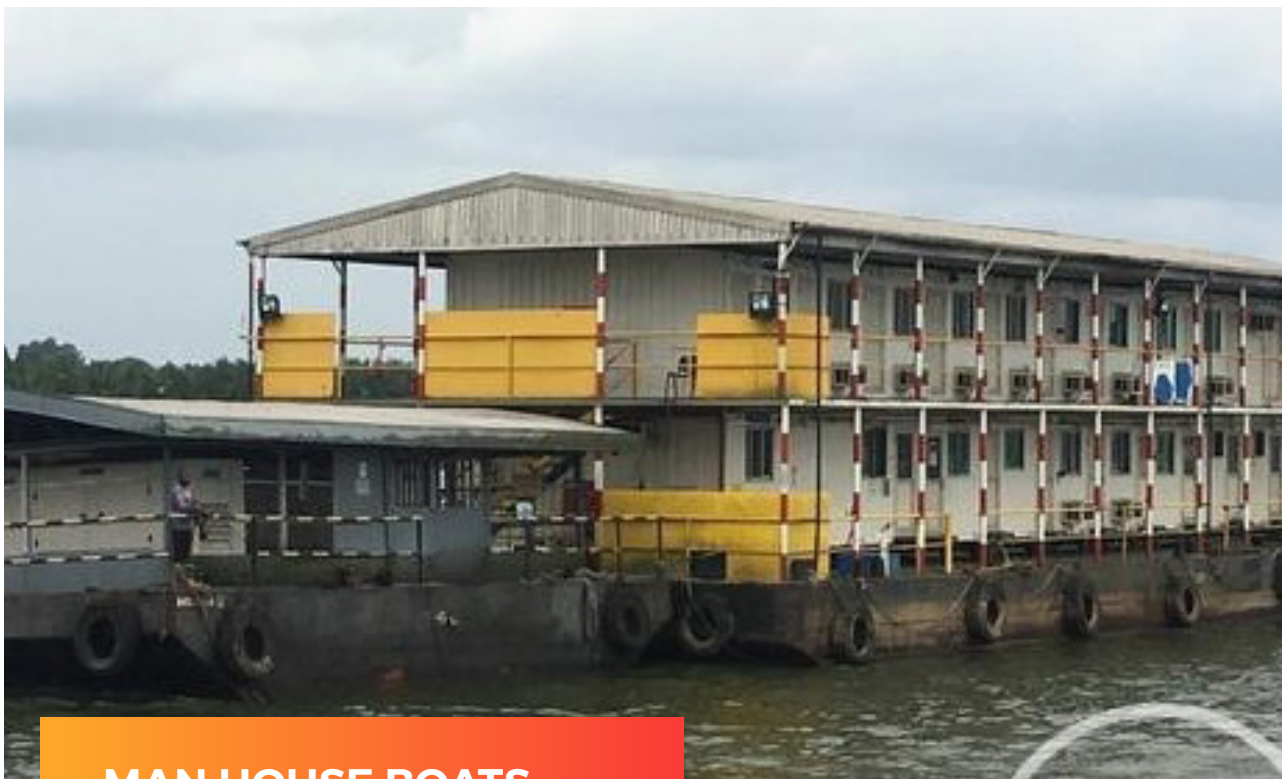
Capacity/Flow Rate: 7MMscf/day each

**Start Date:** January 2021

**Status:** Ongoing



## TRADELINK UPSTREAM PROJECTS



### MAN HOUSE BOATS CONSTRUCTION

**Client:** Aiteo Energy Limited

**Location:** Port Harcourt, Rivers State.

**Scope:** Construction of 3 Units of 60-Man House boats

**Start Date:** 2020

**Status:** Completed



## TRADELINK UPSTREAM PROJECTS



### WELL INTERVENTION PROJECT

**Client:** Nigerian Petroleum Development Company (NPDC)

**Location:** OML 30

**Scope:** Slickline Operations involving acquisition of BHP Data, Gas Lift Valve Change Out (GLVCO) and Tubing Integrity checks.

**Start Date:** July 2021

**Status:** Ongoing

## DOWNSTREAM OPERATIONS



Tradelink Oil & Gas Ltd from inception, has grown into one of the leading importers and distributors of petroleum products into the country.

At Tradelink Oil & Gas, we are committed to delivering high quality products and services that meet the needs of our customers. We have invested heavily in our supply chain infrastructure to ensure a seamless and efficient distribution process.

Our distribution network covers the entire country and our team of experienced professionals is dedicated to adhering to our high standards.

Our business operations in the downstream sector consist of the following;

- Importation and storage of a wide range of petroleum products
- Petroleum Product Storage accentuated by our access to Emperors' Total global storage capacity of 750,000MT
- Distribution
- Trade Administration
- Project Management
- Distribution Planning



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*We are optimistic that our commitment to satisfying the surging energy demands of Nigeria and driving her growth will keep gaining mileages till we are incontrovertibly the prime native player in the Nigerian Oil & Gas industry, devoted to bringing value to our clienteles, investors and the Nigerian economy.*

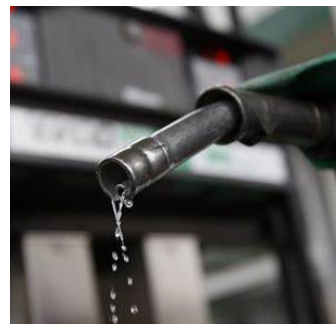
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*Tony Rapu*  
Managing Director

# Products

Below is a selected list of the products we supply, store and distribute;

- Premium Motor Spirit
- Dual Purpose Kerosine
- Automotive Gas Oil
- Oil and Greases
- Aviation Turbine Kerosine
- Low Pour Fuel Oil
- Liquefied Petroleum Gas
- Liquefied Natural Gas
- Crude Oil





# Trading Activities

Our previous trading activities featured trading of over 10million barrels of crude oil, importation of over 1 million tons of petroleum products including Premium Motor Spirit (PMS), Automotive Gas Oil (AGO), and Dual PurposeDual-Purpose Kerosene (DPK).

Also, we have established eleven (11) filling stations across Nigeria, and developed two (2) Liquified Petroleum Gas (LPG) plants, situated in Nigeria at Lagos and Delta States respectively.

Our company is currently at the verge of concluding partnering with China Shipyard for the manufacturing of two (2) 45KT vessels for one of our clients.





## HEALTH, SAFETY AND ENVIRONMENT

At Tradelink, everyone's Health and Safety, including the environment is an essential part of the company's concern. This underscores our commitment to a deliberate HSE approach that aims to consolidate individual mindfulness on healthcare issues, safety of people and facilities, and on the environmental impact of the company's activities.

This concern for all our employees and contractors who work on our project sites, makes us proactive in terms of risk analysis, training and prevention exercise as we believe all incidents are preventable. We can carefully rally our teams in ways that promote the reporting of information, in order to take account of any incident and effect necessary corrective actions very promptly.

In addition, we are committed to the protection of the environment and ensuring that our operations are conducted in an environmentally responsible manner. We have implemented various measures to minimize the impact of our operations on the environment, including the use of modern technology to curtail emissions and waste.



# Corporate Governance and Ethics

We have clearly articulated range of policies that provide clear guidance to internal and external stakeholders on the ethics that guard our operations at all times to ensure we conduct our business justly, with integrity and in strict compliance with the law in every jurisdiction where we operate, including applicable anti-bribery and corruption legislations.

Our unwavering resolve to ensure that our employees, partners and contractors act fittingly, professionally and recognize the value in developing and fostering a culture of corporate compliance, high ethical behavioral standards and good corporate governance underpins our commitment towards being an exemplary industry leader.





# GLOBAL PARTNERSHIP IN OIL & GAS

**TradeLink**  
Oil & Gas Limited





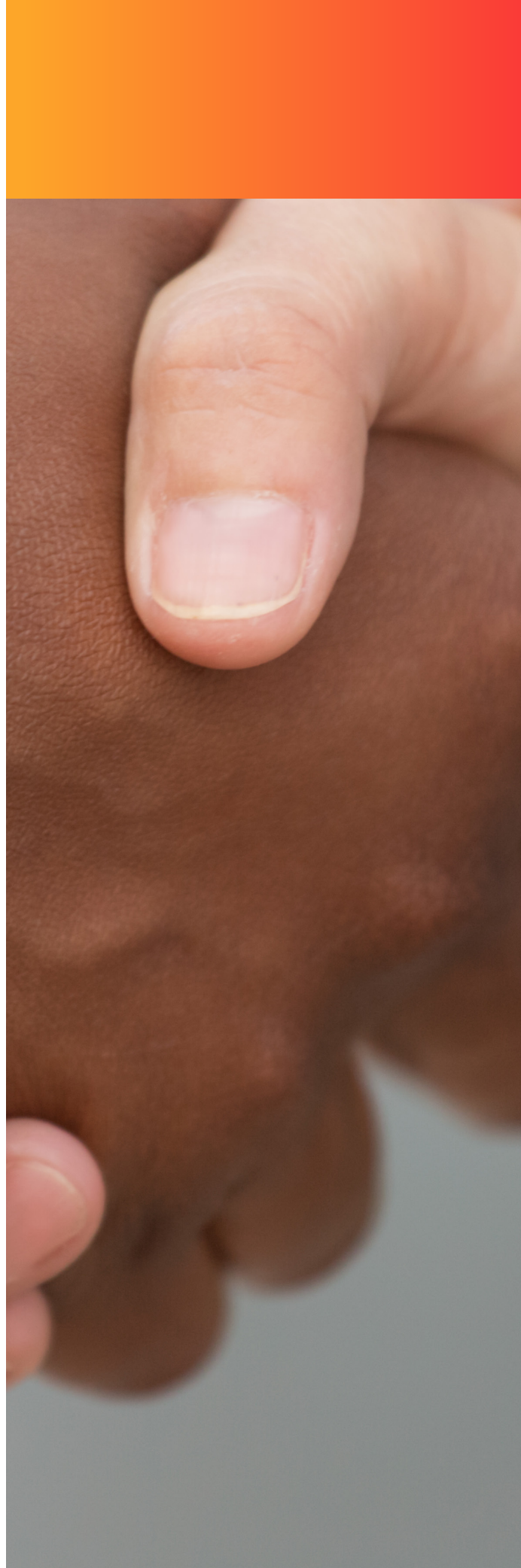
## Partnership

In partnership with our local and international trading and technical partners, we have chronicled significant successes with our business operations in Nigeria, Africa, Europe and other continents.

It is noteworthy to mention that our competence, supported by our synergies with some of our partners had in the past, paved the way for us to secure LNG Supply Contracts with the Government of Ghana.

Another benefit was the registration of Tradelink to lift Petroleum Products to NNPC, Repsol, RomPetrol, SIR Abidjan, and Sonangol, amongst others.

Partnering with other multinational industry players has indeed aided our business to soar, enabling us deliver a diverse range of oil and gas, as well as marine related services.





## Business Expansion

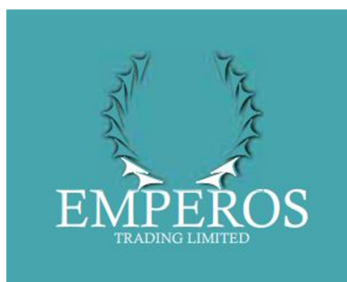
Tradelink Oil and Gas Limited is keen on growth in terms of expansion of business operations, cutting across geographies, products and services.

Beyond our plans to increase the list of commodities traded, we are currently venturing into other parts of Africa including; Liberia, Gambia and Sierra Leone.

We have concluded plans to start operations within the oil and gas manufacturing industry in order to be able to provide locally built components and facilities for refineries, platforms and ships.



## Partners



# Management Profile

At Tradelink Oil and Gas Limited, we boast of a Management Team, comprised of individuals with extensive stints in various fields of the oil and gas industry.

## CHIEF EXECUTIVE OFFICER (CEO):

MR. ANTHONY RAPU

Mr. Anthony Rapu is a seasoned business executive with over 20 years of experience in the oil and gas industry. Prior to his appointment as CEO of Tradelink Oil & Gas Nigeria Ltd, he held various leadership positions in major downstream oil and gas companies. He has a track record of success in driving growth and profitability, and is known for his strategic thinking, business acumen, and strong leadership skills.

## CHIEF OPERATING OFFICER (COO):

MR. IMASUAN OKUNGBOWA

Mr. Imasuan Okungbowa is a highly experienced operations professional with over 15 years of experience in the downstream oil and gas industry. He has a strong track record of successfully managing complex operations, optimizing supply chains, and improving efficiency and productivity. Prior to joining Tradelink Oil & Gas Nigeria Ltd, Mr. Okungbowa held senior management positions in several downstream oil and gas companies.

## HEAD OF HUMAN RESOURCES

MRS. JOY IJOMOR

Joy is a seasoned Administrator and HR Professional with over 16 years' experience working as Admin & HR executive with top financial and ICT executives and Companies. She holds a B.Sc. degree in Computer Science, a Master's Degree in HR and has attended several trainings, workshops and seminars. She has a strong track record of developing and implementing effective HR strategies, managing talent acquisition and retention, and building strong organizational cultures. She is currently the HR/Admin Manager of Tradelink Oil & Gas Ltd.

## HEAD OF PROJECT MANAGEMENT/ ENGINEERING:

SAMUEL KORI

A seasoned Petroleum Engineer with vast experience in Reservoir Analysis and Management. He has over 10 years' experience in sub-surface reservoir studies with different IOCs and NOCs before delving into Engineering Project Management where he has spent the past 5 years. He is an astute leader and project manager who ensures that projects are completed to client's satisfaction without jeopardizing company's interest.

## HEAD OF PROCUREMENT

KESSIENA AGBIREDO

Kessiena is the Head of Procurement at Tradelink Oil & Gas, responsible for managing the procurement function of the organization. She leads a team of procurement professionals and is responsible for developing and implementing strategies that ensure the timely and cost-effective delivery of goods and services.

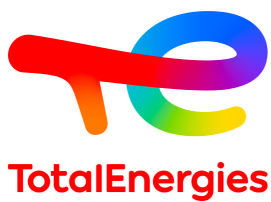
## HEAD OF FINANCE

RABIU ENIOLA

Results-driven Accountant with extensive history of working in the accounting industry. Rabiui Eniola has over three decades of working experiences from different industries. He holds with BSc Degree Certificate in Accounting from University of Lagos. He is a qualified Chartered Accountant of the Institute of Chartered Accountants of Nigeria (ICAN)



## Clients





# TradeLink

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